MANAGEMENT AND SALES IN AGRIBUSINESS MINOR UF ONLINE

This minor provides basic understanding and skills in agribusiness sales and management.

About this Program

- **College:** Agricultural and Life Sciences (http://catalog.ufl.edu/UGRD/colleges-schools/UGAGL/)
- **Credits:** 15 | Completed with minimum grades of C

The student’s academic advisor and the undergraduate coordinator for Food and Resource Economics must approve courses in the minor at least one semester before graduation. AEB 3103 does not count toward the minor.

**Required Courses**

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>AEB 3122</td>
<td>Financial Planning for Agribusiness</td>
<td>3</td>
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<tr>
<td>or AEB 3144</td>
<td>Introduction to Agricultural Finance</td>
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<tr>
<td>AEB 3133</td>
<td>Principles of Agribusiness Management</td>
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<tr>
<td>AEB 3300</td>
<td>Agricultural and Food Marketing</td>
<td>3</td>
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<td>AEB 3341</td>
<td>Selling Strategically</td>
<td>3</td>
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<tr>
<td>Approved elective</td>
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<td><strong>Total Credits</strong></td>
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**APPROVED ELECTIVES**

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<tr>
<td>AEB 3671</td>
<td>Comparative World Agriculture</td>
<td>3</td>
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<tr>
<td>AEB 4424</td>
<td>Human Resources Management in Agribusiness</td>
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